MINUTES OF THE GNRHS OFFICER'S MEETING ON JULY 10, 1988
GREAT FALLS MONTANA

The meeting was called to order at 8:30 a.m. by Peter. Acceptance of the minutes of the March 26-27, 1988 officer's meeting at Lafayette, IN.

In attendance were Norm Keyes, Peter Thompson, Bob Gregson, Ray Chappell, Connie Hoffman, Walt & Ethel Jean Forsman, Mike Radke & Stuart Holmquist. Lou Bushfield was unable to attend due to job commitment.

Peter introduced Walt & Ethel Jean Forsman, our convention organizers to all present. They reported that at present we had 108 registered guests and gave a run down of the agenda. The officers expressed their appreciation for all work done on their part.

Reports from Stuart Holmquist, Ray Chappell and Mike Radke were given later in the meeting.

Duluth, Minnesota was selected as the 1989 convention site which Peter Thompson agreed to chair. The dates are July 11-12 & 13, 1989 and the officer's meeting will be held on July 10th. Peter suggested a possible tour of the Harbor Cruise/Allouez Ore Docks, Glensheen Mansion Tour, Lake Superior Museum of Transportation tour and possibility of renting a train from Burlington Northern and go to Minneapolis. He also suggested a group picture with "HUSTLE MUSCLE". Norm suggested we get with the museum and see if we could get the "WILLIAM CROOKS" outside and get pictures of the engines side by side.

It was noted we are running out of places to go for our conventions. Norm suggested we submit a questionnaire to the membership for ideas as to where they would like them held--noting that we use the east/west rotation.

Peter noted he is working on the convention guidelines manual and promised he will have it completed by next year as of June 22.

Lou shows 97 people as non-renewals for 1988. Norm noted he comes up with only 90 non-renewals (84 U.S., 2 Canadian, 2 overseas air & 2 overseas surface. Of these Norm choose 20 people to write letters to. To date he has gotten 3 back on the roster. Norm noted he had hand written all of the letters, it gave a more personal touch. Bob Gregson volunteered to help Norm with his non-renewal follow-up letter campaign. Peter suggested we make a policy decision to do it. Norm second it and also stated that he felt that fall just before the renewal notices go out was the best time to write.

Reprinting of #143 was discussed. It was printed in August 1980 by the Railway & Locomotive Historical Society of which the GNRHS bought 500 copies to sell to its members. This publication was one of the most popular ones done by R & LHS and is still in great demand. After many letters and conversations they have agreed to do a reprint for a small royalty. If we were to buy 1000 copies it would cost us $4.50 each plus 90¢ U. S. postage book rate and 11¢ per envelope subtotaling $5.51 final cost per publication would be $6.14 allowing for 63¢ per book for a royalty fee for the R & LHS. We would have to sell 416 copies to get our cost back. From that point on they would cost $1.64 and a profit of $11.00 per copy. Printer's cost approximately $4500.00. They would want $1500.00 up front, $1500.00 on going to print and balance when completed.
We would request monies up front from the membership of $12.50 per copy to get a feel as to how many would want one. Norm also suggested that he request the R & LHS advertise in their publication that #143 is going to be reprinted by the GNRHS.

Kris McMasters volunteered to collect the monies for the society. She would make labels and send them to Norm for mailing.

The bonding issue has been set aside with Lou resigning in a few months until we have a new treasurer. Ray suggested we need a multiple bonding due to many of us handling monies. Connie seconded.

With the new treasurer the bank statements will be available to all officers upon request.

$4,400.00 surplus monies per Peter for September. Balance of $15,000.00 plus in our account to date.

Peter asked Norm for updated reports of 1988 expenses to help project next year's monies needed. Bill to Elchorn Printing for September was $7,200.00 which included $4,100.00 for 2000 calendars. The December Goat will cost us $4,300.00.

Every officer should begin a guessimate for next year's projection. Peter submitted a spread sheet that he had done for 1987-1988 as a suggestion. He will get figures from all officers to project next year's expenses. All agreed.

We need to get all accounting done and in place before we can ask for any kind of support. Audit needed. We need an annual audit of all accounts the society has. Peter suggested that at our annual or semi-annual meetings we have an audit done. Peter suggested Ernie Lehmann as the one to do an audit at the convention. The treasurer would bring certain items bank statements, check book etc. for audit.

Goat content for September: Calender-Glacier green cover herald and standing rocky. #138 52' flat car reference sheet, #137 class 06 steam engines & #139 stockmen coach X-757. December issue will contain #140 cascade tunnel construction, #141 caboose cars no's X-182 thru X-187, #142 head end cars wood mail and baggage-mail cars, #143 Northwestern Coal Railway Company.

Norm noted we have had some problems with the Fogg flyer. Some members have written to him that they have sent money but have not received their pictures. He suggested we put a disclaimer in the goat on all fliers included with issues to the effect that we will not be responsible for not receiving merchandise. Peter seconded.

It was suggested by Norm, Peter, Greg, & Ray that we try to get son of the Great Northern retirees to write notes or tape their memories of days with Great Northern.

It was suggested by Peter to save money we publish the membership roster every other year. We will put it to a vote at the business meeting to the membership as to how many really use it. We are looking for ways to save money. It was suggested by Norm to put it to the membership by means of a questionnaire. Bob agreed ansd Connie agreed.

Due to the postal increases over the years it was proposed by Peter that we need to increase our rates. After lengthy discussion among the officers it was seconded by Norm.
Our new rates will be as follows:

- Canadian surface (3rd class) $4.50 + 17.50 = $22.00
- Canadian Air (1st class) $7.50 + 17.50 = $25.00
- Foreign Surface (3rd class) $5.50 + 17.50 = $23.00
- Foreign Air (1st class) $15.50 + 17.50 = $32.00

Peter reported we have $3,905.00 in the promotional account from the sale of circus car prints, depot prints and membership pins.

Norm reported Mr. Greenberg would like us to include in our next issue his book flier on Pullman Cars. It is not totally Great Northern material. Should we accept to put it in at a cost? Norm suggested if it's a flier from a member we charge $20.00 for non-members it was suggested we charge $40.00. Peter brought up our basic policy has been to charge non-members 50% above cost of members. Norm will notify Mr. Greenberg of appropriate costs.

Charge for a complete set of mailing labels of membership to non-members will be increased from $35.00 to $45.00.

Bob reported he has written 62 radio stations and 23 newspapers and has made some excellent contacts for new members. Connie will keep track of all members coming in from Bob's area and send him a list.

The NMRA Convention will be held in Houston, TX on the 30th of July. Bob will contact someone to represent us at that convention. Norm will send him a list of people in that zip code area.

Burlington Northern plans on doing??? A video was suggested but it would take much time to produce. It is too late to get a postage stamp made. It takes years. Bob suggested a special postmark he will look into it.

Connie has a lithograph of Hill’s picture “A Vision Realized”. Norm suggested she send him an 8 x 10 color transparency which might be used in the September 1989 issue of the goat.

Peter reported Hustle Muscle fund is down to $12602.00 due to expenses of the A.F.T.E. files. He also noted he signed and sent out 280 letters to donors asking for comments on spending the money elsewhere and got very little response.

Connie reported that she had stopped at Grand Forks on her way to the convention and found $400 to be painted but not numbered or lettered yet.

Wayne Hatton will notify Peter when the engine is ready to move from Grand Forks to Duluth.

Peter and Myron Gilbertson will take pictures of the engine at various areas along the way. Pictures will be sent to Hatton for approval, then onto various railroad magazines for publicity.

Peter will contact Don Shank at the museum in regards to having "HUSTLE MUSCLE" in a display area and to have a plaque made.

Burlington Northern should be recognized for painting the engine for the GNRHS. Norm suggested we have a photograph framed of "HUSTLE MUSCLE" and donate it to Burlington Northern. Ray seconded.

Lou has not moved on the donor stock certificate so Connie will take the project over.

Due to great demand of his job Ray is stepping down as back issue chairman. He reported that for the year income on back issues had been over $3,500.00 as of 1st of July.
Mike Radke was introduced as Ray's successor. Ray stated they would get together as when to send the back issues to Mike. There will be about 50 boxes weighing from 40 to 50 pounds a piece.

Ray will request a check from Lou for moving costs.

Report from Stu Holquist on AFE files. The files have been finally moved it took 4 days and 4 guys in 100 degree weather. They are in 2 box cars donated by Burlington Northern (originally 3 were requested) located at the Dakota Fair Grounds.

Stu reports we need to revise the operating guidelines established in 1984 and approved in 1985 due to some individuals abusing the right to borrow infor-

mation from the AFE files. Stu proposed a form giving time frame in which material should be returned and what basis actual files be loaned.

After much discussion the officers decided and agreed upon the following.

No one works with the files unescorted. For unescorted use there must be specific permission by Stu and one other officer preferably the President. If the President has any question in his mind then one of the other officers will be asked to intervene. Limit unescorted use of files.

Loaning of the AFE files will be restricted to one file (category) at a time with a 3 month return policy.

Stu inquired if money was still available to put in the AFE program and if so can the money be used to create a computer program for cataloging the AFE files, like buying discs. It was agreed that that would be an expense and he should be turning it in on his expense report.

Peter asked that it be put on record thanking Stu for all he has done on the AFE files. Norm and Connie agreed.

The GNWHS brochure needs to be reprinted and revised. Peter turned in some quoted price of 3500 copies @ 12¢ ea (color) and 4000 copies @ 8¢ ea. (black & white) 70# offset pages including artwork. Connie & Norm to get other quotes.

Officers agreed to table to get more quotes both in color and black & white. Policy guideline needs to be revised. Peter asked that each officer write up a job description.

Peter is waiting for the revision of the constitution & bylaws from Greg Johnson.

The officers are concerned of the legal status including future ownership of "HUSTLE MUSCLE". We want a loan-lease agreement with the museum to release us from liability.

The BN caboose ex-GN X259 at the Dakota Fairgrounds and the ex-GN box cars at Farmington are still in process Peter hopes that within the next 2-3 weeks he can report that they are signed, sealed and delivered.

The society's freight car project chaired by Ed Nygaard is with very slow progress. He has found getting a car manufacturer interested is slow going.

Peter has 200 8 x 10 black & white photos. The officers agreed they be used as a picture portfolio in the goat.

Peter has some lapel pins left and is wondering if we should re-order. The officers agreed to wait and see what the want is for the during the swap meet.

Name badges were suggested as another project and they agreed that we should have a sign-up sheet at the swap meet to find out interest and then go from there. The badges would cost us $2.75 net each and would sell for $4.50 each.

There are three applicants for the treasurer's position. They are Jim Herold of New Jersey, Brad Slaney of Nevada & Ernie Lehmann of Illinois. Mr. Herold stated that if someone else was interested go ahead and let them do it.

All officers are to make a point to talk to Brad & Ernie to get to know them.
Contingency plans for an officer position or editor succession needs to be in the works. What would we do if an emergency situation was to occur?? We need to be talking and looking for successors. We need younger people to get involved in the GNRS board and administrative staff. Peter is going to present this at the business meeting. All agreed. Need to put together a new survey. All to send suggestions to Norm.

Mankato drawings are still very hard to get. Mr. McGinley is just not very cooperative.
The loan agreement format of the AFE files was covered earlier in Stu's report.

Bill Hartranft suggested that GNRS annual convention time be changed to late spring or early fall and was wanting input from the members so he is planning on bringing it up at the business meeting. He needs to submit a petition with 140 signatures to the secretary to have this put on the ballot to the membership. The officers decided that they felt that at this time it is really no threat. Connie asked if we want to spend $10.00 with Prototype Modeler to continue to advertise with them. Peter feels it would be a good investment. Norm agreed and suggested to just put Connie's address and Dept. X so she will know where the response came from. Officers agreed. Connie to send correction & $10.00.

Ad still wrong in "0" scale coupler- it was agreed to wait for one more issue to see if it is corrected.

Norm reported Doug Bernerse, VP Mechanical Souixland Assoc. ref: building #1355 proposed to write reference sheet on the subject of the H5 class pacific. He's done a lot of spade work already and it sounds like pretty good production run. Norm would like to propose to Souixland group that we make a deal where by we sell copies of the reference sheet to them for them to use in whatever way they wish. Peter and Connie agreed with Norm that if they are interested it would be a good idea.

Norm asked if GNRS has paid their dues to the Souixland Historical Association. Peter said he asked Lou but received no answer. Peter to ask Lou again because we if we haven't need to do so.

Burlington Northern centennial train possibly pulled by steam. Norm suggests Peter put bug in Mr. Hatton's ear to help Souixland Historical Society get GN engine #1355 up & ready to use to pull train instead of having to hire one. Peter said we have to recognize that there is another organization other than Burlington Northern that is putting the centennial train together. Burlington Northern is supporting them but from what Peter understands they have already hired a locomotive from Freedom.

Connie motioned that the society pay first night lodging for all in attendance. Peter seconded.

Norm wanted to know if we wanted to participate in a 2 day show in Baltimore in late October for recruiting purposes sharing a table with the Santa Fe modelers club? It is a scale show no Lionel or dollhouses etc. Cost would be less than $25.00. All Agreed.

Peter told Ray that at the business meeting he was to introduce Mike and give a small report about back issues and reason for no longer going to handle. Stu was also instructed to make a brief report making the membership realize that he is putting in a substantial amount of time into what he is doing. Also to try and make them aware that the society does not own him 7 days a week.

MEETING ADJOURNED at 4:35 pm.

Respectfully Submitted
Connie Hoffman
Secretary